

EPPC Albania is currently recruiting a **Business Relationship Manager - Shkodër**.

Major responsibilities:

- Identifies business opportunities, negotiates and concludes new collaboration agreements;
- Sells products/services by establishing contacts and developing relationships with prospects;
- Maintains relationships with clients/partners by providing support, information and trainings to them;
- Works closely with sales team in the department to achieve the target;
- Proposes and follows activities related to marketing for each partner;
- Prepares reports and activities as per request.

Requirements for this position are:

- University degree;
- **Previous experience in B2B sales positions;**
- Very good communication, negotiation and reporting skills;
- **Driver's license (B Category) and his/her own vehicle.**

How to apply:

To apply for this opportunity, please fill your application at: aplikim.eppc.al

You will be contacted by eppc only if your CV & support documents will be qualified by our recruitment team.